



Jackson Hole

***Market Update
December, 2012***

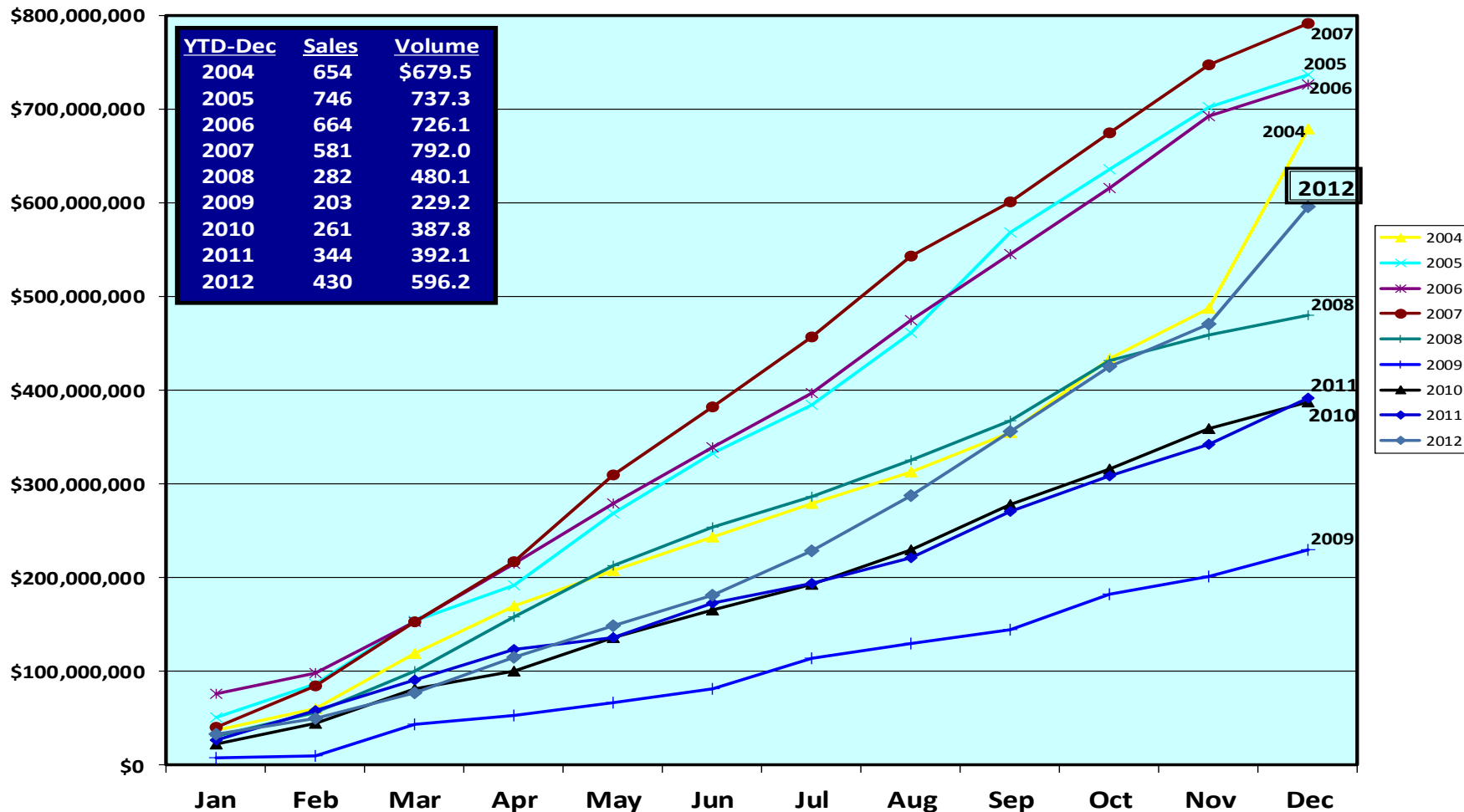
Teton County, WY

MLS Reported Sales – December, 2012

- *Closed 56 units (32 last year, 60 in Jul., 2007)*
- *Sales volume: \$125.9 million (\$49.9 million in 2011 and \$192 million in 2004)*
- *ASP: \$2,249.8 (\$1,558.2 last year)*
 - *19 sales over \$2 million*
- *YTD ASP: \$1,386.6 vs. \$1,139.9 last year.*
- *Hot properties – Single Family 28 sales*
 - *15 condo, 9 land & 4 commercial.*

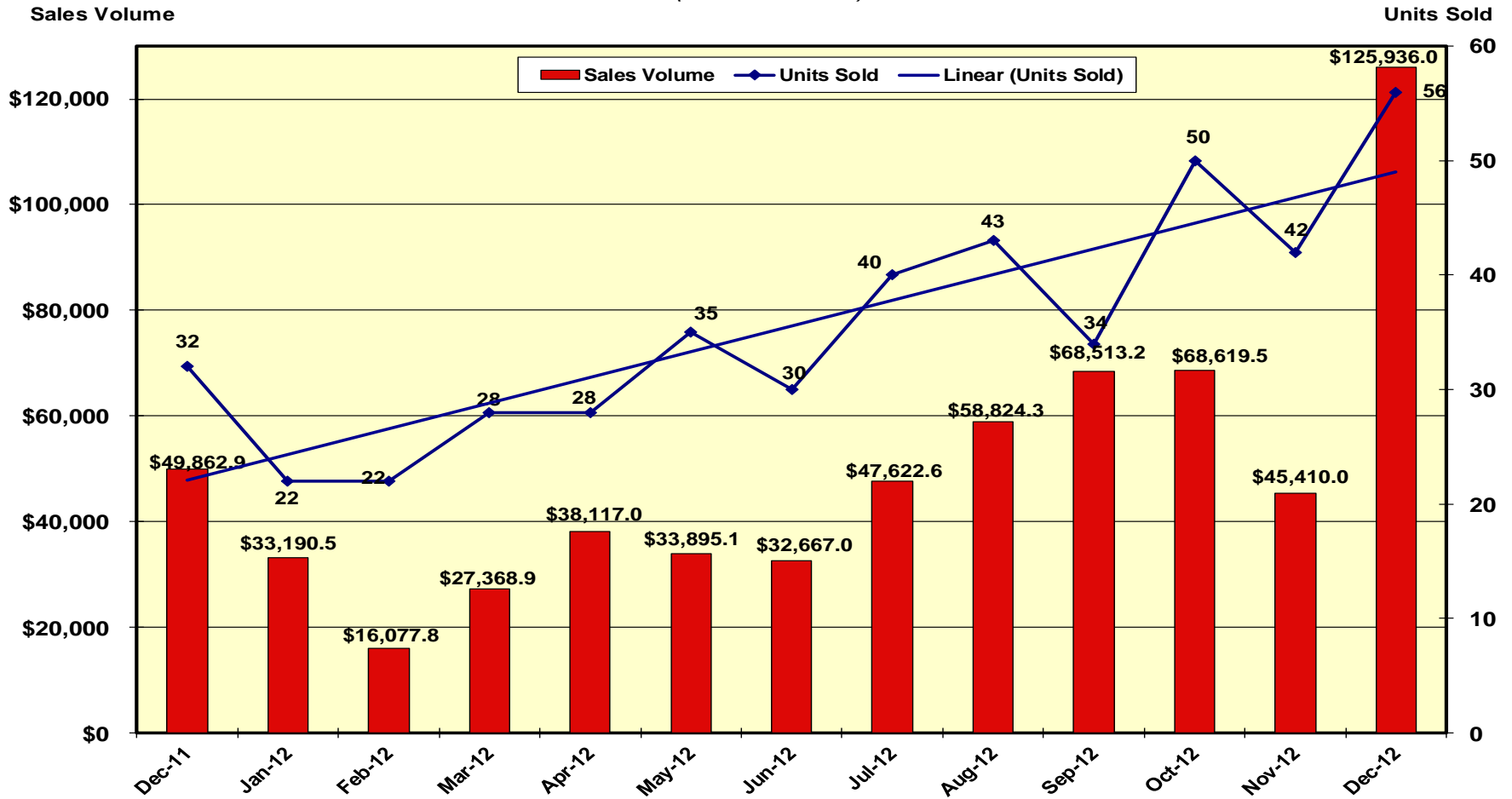
Teton County, WY

Cumulative Totals - Twelve Months Ended December
2004 through 2012



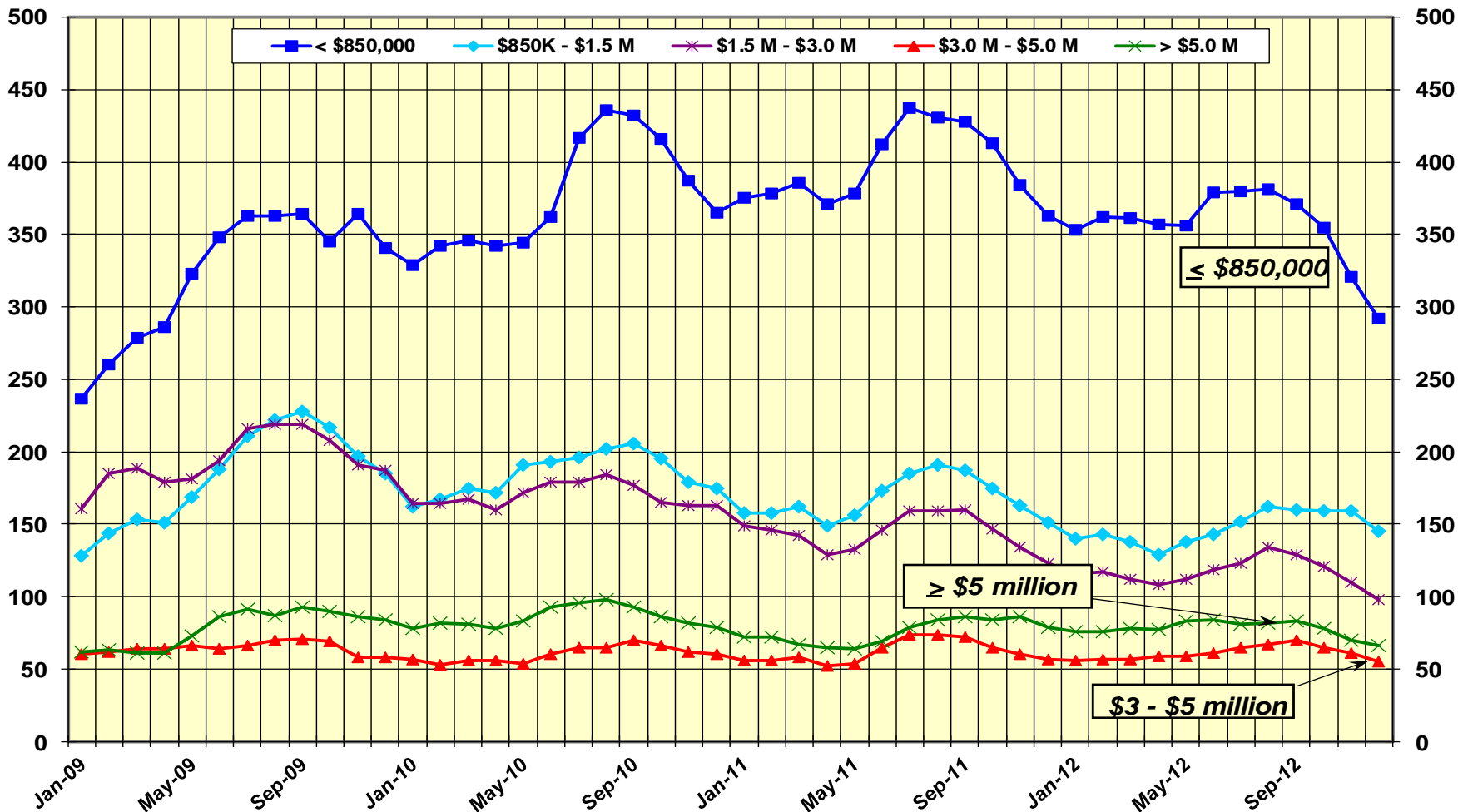
Strong sales in December put the year well ahead of 2008 and making it the best year since 2007.

Teton County, WY
Units Sold & Sales Volume
 Dec., 2011 through Dec., 2012
(dollars in thousands)



➤ *Positive trend in unit sales bodes well for the market.*

Teton County, WY Active Listings by Price Category



- Total listings are at their lowest level since Jan-09.
- ✓ Under \$850k - 23% higher
- ✓ Between \$850k and \$3 million - down 16%
- ✓ Over \$3 million - unchanged



That's all Folks!